



Jennifer E. Beer ■ Bio

JB Intercultural Consulting

Dr. Jennifer Beer is a teacher, mediator, and anthropologist who guides organizations and communities in negotiating conflicts and cross-cultural issues. Her business is based in the Philadelphia area.

Primary services

1. Negotiation and mediation: training, consulting
2. Mediation and meeting facilitation
3. Cross-cultural communication training and consultation
4. Coaching trainers in teaching and facilitation skills, and in training design.

Teaching & training

Dr. Beer has taught a Negotiation & Dispute Resolution course at the Wharton School, University of Pennsylvania since 2001. She also teaches a month-long negotiation course at ALBA Graduate Business School in Athens, Greece. At the Bryn Mawr School of Social Work, she leads post-Masters' workshops on conflict resolution and other topics. In addition to trainings on a wide range of conflict resolution skills, she gives workshops on Japan and on cross-cultural issues for corporate and non-profit clients, and has taught college courses in cross-cultural communication.



Facilitation & mediation

A professional mediator and facilitator since 1981, Jennifer Beer's facilitations include departmental dispute mediation for universities; state-wide public meetings for preservation planning; community-industry meetings for a large chemical plant located a city neighborhood; strategic planning for well-established non-profit organizations, and community dispute mediation for the Center for Resolutions.

She is now writing the 4th edition of *The Mediator's Handbook* (winner of Amazon.com's "Best-seller in Mediation, Arbitration, and Negotiation " award for two years in a row), and also authored *Peacemaking in your Neighborhood*, an ethnographic study of a community mediation program.

International projects

Jennifer Beer has led conflict resolution and mediation trainings for various US non-profits and international NGOs including courses in Aceh Indonesia, Kyrgyzstan, Afghanistan, Germany, and Mauritius, as well as cross-cultural workshops for employees of Subaru, and for several pharmaceutical companies. She assisted in making two public radio documentaries about the atom bombings of Japan. Most recently she designed trainings and materials for UNHCR field managers and UN senior leaders with EnCompass consulting company.

Background

Dr. Beer earned her Anthropology Ph.D. from the University of California, Berkeley, researching Japan's overseas tourism industry in Southeast Asia for her thesis.. She also earned a Masters in International Administration from the School for International Training in Vermont. She has lived in Germany and in Japan, and speaks Japanese, and intermediate German and French. She enjoys any project that requires creative thinking and design, and has significant training design, writing, editing, and website experience.



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